

PRESS RELEASE

QuoteConnect has effectively captured the b2b marketplace in Australia

Since its launch in 2007 QuoteConnect has captured the essence of the b2b marketplace in Australia. Having discovered a huge market gap, QuoteConnect creators have seen the need to service Australian businesses and service providers with an easy to use interactive platform. QuoteConnect connects buyers and providers whilst helping them to increase sales.

QuoteConnect's strong point is their screening methods to personally approve each provider. They verify specifics such as ABN registrations, service experience and more. Often they also contact the buyer to further question their answers. This guarantees that they will only be matched with the five most applicable service providers. No requests that are at least worth quoting are accepted and there is no automatic matching. QuoteConnect ensures that buyers will get top quality service for their monies spent. At present QuoteConnect's service is free.

When clients need a request, they can fill out a "request for quote" form which will match them with applicable trustworthy providers. Once the right providers have been supplied with those requests, they can quote their services on the job offered. Each client will receive up to five quotes from reliable service providers to give them the freedom of choice from the best. QuoteConnect acts as a match maker and their easy to use website will provide both clients and providers with all the information they need.

When requests are first sent to providers they will only contain basic information about the project. No personal details are provided at this stage allowing utmost security and privacy to both clients and providers. Once the provider decides to approve the request he will be sent customer details. This ingenious platform is unique to the Australian business to business market and has already received a lot of nationwide attraction. They strongly encourage clients and providers to supply them with applicable feedback to give them the opportunity to optimise their service further everyday.

The future certainly looks rosy for QuoteConnect since they put a lot of time, effort and money into SEO, search engine optimisation and their quality of service, both online and offline. QuoteConnect's director David El Kaim also mentioned exciting future announcements within the company with one being a soon to be released affiliate program which pays affiliate a pay per lead commission. Their focus lies heavily in the fields of telemarketing, commercial printing and website design since they have already many clients in those industries. By visiting the QuoteConnect market place you will get a more detailed overview of what else they cover.

About QuoteConnect: QuoteConnect is an online b2b portal that matches clients with service providers. Unique of its kind in all of Australia they deliver first quality service at all times. To Visit the QuoteConnect website go to <http://www.quoteconnect.com.au>
Ph: 1300 855 552
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